



AQUATIC / WELLNESS CENTER

A COMMUNITY PLACE TO GATHER & PLAY...



PRELIMINARY OPERATING BUDGET 5/19/08

Expenses:

Full-Time Staff (Including Fringe Benefits) (1 Manager, 1 Aquatics Director, 1 Wellness Director, 1 Maintenance)	175,000	
Part-Time/Seasonal Staff/Instructors	75,000	
Supplies and Operations (Janitorial, Office, Chemicals, Maintenance, etc.)	50,000	
Utilities - Electricity	30,000	
Biomass - Woodchips Cost and Operations	20,000	50,000
Equipment (Tables, Chairs, Office Equipment, Program Equipment, etc.)	35,000	
Rents (Range pending on final operating agreement)	640,000	700,000
Projected Expense Budget	1,025,000	1,085,000

Note: Utilizing biomass heating, or burning of renewable sources such as wood chips, to heat the Aquatic Center and the pools will be an estimated annual savings of \$125,000.

Revenues:

Contracts:

BSC - Full Time	\$ 300,000	
Schools & Education Institutions	100,000	
Swim Clubs	50,000	
Events & Organization Contracts (10 subcontracts @ \$5,000 ave)	50,000	\$ 500,000

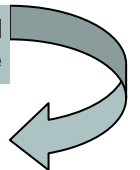
Lessons and Classes:

150 classes (15 sessions) (\$15 per class) or 2250 participants @ \$40.00	90,000	
75 Specialty Classes and Lessons or 850 participants @ \$50.00	42,500	132,500

Special Events & Meets:

20 @ \$1,250 After prom events, class rental, school rental, church rental, etc.		25,000
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Revenues Continued next page



PRELIMINARY OPERATING BUDGET CONT. 5/19/08

Revenues (cont.):

Concessions and Retail Sales:

Net Contract / Percent of Sales 25,000

Daily Admissions:

Swimming	300 Days X 75 Swimmers (22,500) X \$5.00	112,500	
Wellness Center	360 Days X 20 Attendees (7,200) X \$5.00	36,000	148,500

Season Passes: (12 Month Pass)

<u>Youth:</u>	200 base passes @ \$150 = \$30,000 add-ons: 100 @ \$100 = \$10,000	40,000	
<u>Adult:</u>	200 base passes @ \$250 = \$50,000 add-ons: 100 @ \$175 = \$17,500	67,500	
Senior	200 base passes @ \$225 = \$45,000 add-ons: 100 @ \$150 = \$15,000	60,000	167,500

Park District Subsidy (Range pending on final operating agreement 3-8%) 26,500 86,500

Projected Revenue Estimate with Subsidy Range **1,025,000** **1,085,000**

Season Pass Details - May 19, 2008

Base pass includes either aquatics **or** the wellness center for a 12 month pass
Add-on option: Add other facility component for full facility pass

Primary Pass Purchase	Base	Add On	Total
Youth (18 & Under)	\$ 150	\$ 100	\$ 250
Adult (19 & Over)	250	175	425
Senior (62 & Over)	225	150	375

Estimated operating subsidy for the Aquatic/Wellness Center is 3-8%, with a target of under 10%.
General operating subsidy at other BPRD facilities:

See the following page for revenue details. **Capital Racquet & Fitness Center**
32.5% = \$122,313

Estimated operating subsidy for comparison: **VFW Sports Center**
35% = \$163,823

Outdoor Pools (3)
59.7% = \$224,807

Aquatic Center (budget) **Fore Seasons Golf Dome**
2% = \$25,000 53.6% = \$84,028

8% = \$85,000 **Golf Courses (3)**
10% = \$102,500 23.4% = \$310,122

Comments or
Questions?
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